Major Factors which impede trade in seafood production and export in Seychelles

> Seychelles Bureau of Standards – September 2023

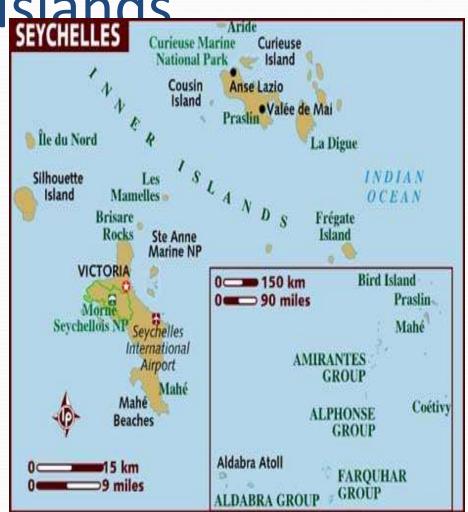
Outline of presentation

Introduction

- Production of fish and fishery products in Seychelles
- Export of Fish and Fishery Products Seychelles
- Main challenges in seafood production and export

The Seychelles Islands

- Seychelles is a Small Island Developing State (SIDS) in the Indian Ocean.
- Consists of 115 islands with a population of just under 100,000 (2023)
- Upper middle income country with a GDP per capita of > USD 14,600 (2021) Highest in Africa



Production of Fish and Fishery products

- Seychelles list of EU approved establishments: 1 tuna cannery, 8 fresh and frozen plants, 1 stand alone cold store, 1 fish oil plant, 1 fishmeal plant and 13 purse seiner freezer vessels.
- Semi industrial sector 40 small long liners targeting tuna and swordfish with by-catch such as marlin, sailfish, common dolphin fish, etc.
- Artisanal sector dominated by bottom fishing annual catch 3000 – 4000 tons yearly
- Canned tuna in oil and brine consist more than 65% in volume of fishery products exported
- Brine frozen tuna round represent 25%
- Crude fish oil (extraction from tuna head and from fishmeal production)

Production of Fish and Fishery products

Artisanal sector

- Over 500 license fishing boats, (6-10 meters)
- About 60 approved by the CA to supply export chain
- Supply mainly demersal fish such as groupers, snappers,
- Landing b/tw 3000 4000 mt annually

Semi industrial sector

- About 40 semi industrial vessels approved to supply export chain (16-18 meters)
- Supply mainly yellow fin tuna, bigeye, swordfish and by-catch such as marlin, kingfish and common dolphin fish

Industrial sector

Purse seine fishing

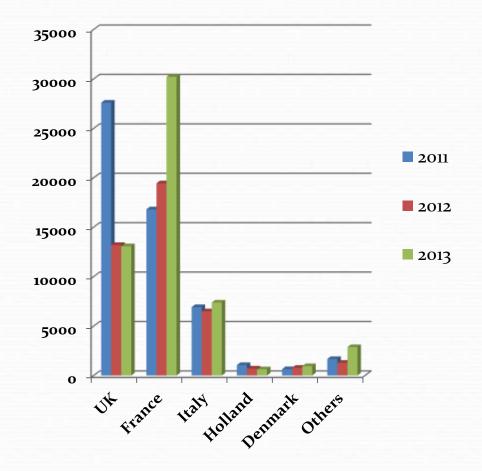
- 27 Spanish, French and Mauritius flag purse seiner
- 13 Seychelles flag purse seiners -Spanish owned
- Land all species of tropical tuna
- Supply the local cannery and export
- Seychelles benefit from EU/Sey partnership agreement, fishing license, bunkering, stevedoring, port dues, agency services, ship chandling etc

Long line fishing

- Over 80 long liners registered with the Seychelles but owned by Asian companies
- Target high quality tuna/bycatch
- Seychelles benefit from fishing license
- Transshipments done at sea and monitored by IOTC

Major Export

- Canned tuna (metric tonnes)
- 2020- **47,706.00**
- 2021 **43,657.00**
- 2022 **37,241.00**
- 2. Frozen pre-cooked loins in 2023
- Approximately 190 mt/month



Major Export (cont-)

Fishmeal (metric tonnes)

• 2020 – 8611.00

• 2021 – 5931.51

• 2022 - 5299.42

Major markets – Sri Lanka, Japan, Australia and Madagascar

Major Export (cont-) <u>Fish Oil (black oil)</u>

• 2020 – 399.00 mt

Fish Oil (white oil)

• 2020 – 352 mt

- 2021 758.96 mt
 2021 328.60 mt
- 2022 582.00 mt
 2022 582.00 mt

Major markets: Germany, Iceland, Spain Major markets; Germany

Major Export cont-

Export of Brine frozen tuna Fresh tuna on ice/gelpack

- In western Indian Ocean, about 90% of brine frozen tuna is landed in Port Victoria, Seychelles (between 300,000 – 350,000 mt) annually.
- Local cannery process b/tw
 75,000 80,000 mt annually
- 2021 202,232.00 mt
- 2022 216,952.6 mt

- 2020 **857.89 mt**
- 2021 **958.75 mt**
- 2022 **866.27 mt**

Major import markets being Israel, US, UK followed by France, other EU countries

Summary of main challenges in Seafood Production and Export - Seychelles

- High cost of utilities, e.g. Electricity
- High cost of airfreight for export, e.g. 1 kg fresh fish to JFK New York – <u>\$ 10.00</u>/ EU \$ 6.00
- All critical input has to be imported e.g. bait for long line, gel pack, polystyrene box, carton boxes, etc
- Limits in availability of utility such as electricity and sewerage delay the expansion of the industry.

Main challenges continue

Testing capabilities

- Accreditation of test methods for fish and fishery products
- High cost of testing food safety parameters such as dioxins, PCBs, PAH, etc.
- High cost in dealing with equipment failure e.g. AAS, HPLC

Sanitary control

- Difficult to control artisanal fishing vessels
- Temperature abuse during unloading of by catch on board purse seiner.
- Some factories getting aged.

Main challenges continue

- Shortage of fishers for the long line (run mostly almost 100% by expats)
- Heavy dependency on foreign labour at the canning factory. (70% foreigner)
- High labour cost and other inputs in comparison to other exporter in the region – high production cost (Seychelles uncompetitive)
- Trade at regional level is very limited (small quantity of fresh and frozen fish to Reunion and Mauritius)

Value additions

- High emphasis on value addition as a means of maximizing earning and profitability.
- High cost of equipment, high labour cost, high cost of utility and a small domestic market makes it unattractive. (Seychelles population < 100,000)
- Inconsistency in supply of raw materials due to seasonal variation.
- Apart from the traditional canned tuna, value added products from Seychelles has not been able to successfully penetrate international market.

Accreditation to ISO 17025

- EU Regs 882/2006 Article (12)2 all test methods for fish and fishery products for official control should be accredited to ISO 17025
- Chemistry tests histamine, heavy metals (lead, mercury and cadmium),
- Microbiological test work in progress Plan of action expected by 2025
- Metrology lab for calibration/measurement traceability
- Human resources, staff retention is difficult

THANK YOU FOR YOUR ATTENTION